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First Trade Expands Union Focus in New York

Boston, MA-

First Trade Union Bank (www.ftub.com), a full-service bank with offices in Massachusetts, Rhode Island, and New York, recently announced the addition of a new key staff member in support of the organization's continued growth.

Donna C. Watkins was named Vice President of Institutional Banking and Business Development Officer for First Trade. In her new role, Ms. Watkins will be responsible for identifying and cultivating new relationships with union organizations throughout the State of New York. Donna is a seasoned banking professional and comes to First Trade from State Street Global Advisors, where she served most recently as Senior Relationship Manager for Public Funds and Senior Global Strategist.

"I feel that I have joined a great financial institution," commented Ms. Watkins on her new appointment. "My experience as a business development strategist, coupled with the Bank's vision and commitment to its clients, will prove to be a winning combination. We will be able to provide a level of service and expertise to union organizations in New York that is unparalleled in the financial services industry today."

About First Trade Union Bank

With assets over \$590 million, First Trade Union Bank is a well-capitalized community bank offering a full complement of business and consumer products and services. First Trade has a long-standing reputation for middle market, small business, unions and government entities as its core clients. They have a profound understanding of their role in the business community: to provide a complete offering of products and services that respond to the needs of their clients, delivered in a way that encompasses the highest level of personal service in-person, online, or by phone. First Trade is deep in category experience and committed to providing the attentive service that today's businesses and consumers require. First Trade also offers 24-hour ATM service, telephone banking, and the most advanced technologies in internet banking for consumer and business customers. Customers can readily access traditional, personalized branch banking

at their offices in Boston, MA, Warwick, RI and Hauppauge, NY. First Trade maintains its corporate offices in Boston, MA. First Trade is a member of the Federal Deposit Insurance Corporation and is an Equal Housing/Equal Opportunity Lender. For further information call 800-242-0272 or visit the Bank's website at www.ftub.com.

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